

## ARE YOU AN EXPERT?

An "expert" is someone who has specialized education, training and experience, such that a court allows him to give his opinion about events he has not witnessed firsthand. For our purposes, we look for the following qualifications:

You must have:

- At least 20 years experience in your field.
- Education, Certifications & Licenses appropriate to a professional in your field.
- The respect of your professional peers.

You must be willing and able to:

- Analyze a problem using your education, training and experience.
- Form a cogent opinion based on your analysis.
- Clearly communicate your opinion verbally and in writing.
- Testify about and defend your opinion.

High-caliber professionals work with IPEC to:

- Complement a professional design practice.
- Supplement an expert consulting practice.
- Enjoy a more interesting and affluent retirement.



*Mail us your resume!*

*Administrative office:*  
34522 N. Scottsdale Rd.  
Suite D-8 #160  
Scottsdale, AZ 85262  
480-595-2432

*Engineering offices:*

666 Fifth Ave #122 New York, NY 10103 Tel: 212-315-9523	850 S. Rancho Rd #4287 Las Vegas, NV 89106 Tel: 702-222-2481
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231 North Ave. W, #134 Westfield, NJ 07090 Tel: 908-233-2973	1429 G St NW #415 Washington, DC 20005 Tel: 202-822-9660
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# *Expert Consulting Opportunities*

*for:*

*Engineers  
Architects  
Scientists*

*&*

*Construction  
Automotive  
Safety &  
Technical  
Professionals*



## WHAT IS IPEC

IPEC is a growing consortium of engineers, architects, construction, automotive and other safety and technical professionals in private practice.

IPEC markets expert witness & forensic consulting services, provided by our members, to attorneys, insurance companies and corporations.

### The relationship

- We meet you through your resume and evaluate your qualifications.
- If we determine that an association would be mutually beneficial, we invite you to consort with us.
- Once we have developed your resume in our format, we contact you when we have a job or lead for you.
- You provide your services as an independent professional consultant, consistent with the intellectual and ethical standards of your profession.
- You invoice us; we invoice the client.
- The client pays us; we pay you.

### What we do

- WE do the advertising
- WE do the marketing
- WE respond to inquiries
- WE do the billing
- WE pursue payment
- YOU always maintain a cordial, professional relationship with the client.

*Fax us your resume!*

*888-414-1155*

*or*

*E-mail us your resume!*

*[ipec@forensicengineers.com](mailto:ipec@forensicengineers.com)*



## THE IPEC ADVANTAGE

### NOT WHAT WE DO, BUT HOW WE DO IT

IPEC was formed by a Professional Engineer with 30 years experience in the construction industry. As the legal profession grew to depend more and more on expert witnesses, attorneys began to call requesting this service. The benefits of adding expert witness services to a professional design practice quickly became apparent.

What also quickly became apparent is that most "referral services", some boasting over a hundred thousand experts in every conceivable field, administered by clerical staff, fall short in terms of service to both professionals and clients, and frequently leave professionals feeling sullied by the experience.

### IPEC IS FOCUSED

IPEC's core expertise is in construction. Due to client demand, IPEC grew to include expertise in product liability, automotive, safety and other related engineering, technical and scientific fields. IPEC does not dabble in medical, accounting, economic or other non-technical areas.

### IPEC UNDERSTANDS CLIENT NEEDS

When a potential client calls IPEC, he speaks with an engineer or attorney who understands the technical issues of the case, as well as the abilities of the appropriate IPEC professional member.

### IPEC IS JUST THE RIGHT SIZE

IPEC neither has nor wants a member database of thousands. We seek high-caliber professionals to address our mix of construction and technical issues in metropolitan areas across the country, as well as uniquely experienced professionals who we market and promote nationwide.

### IPEC IS COLLEGIAL

IPEC is selective; we choose professionals based on qualifications and willingness to cooperate with our team approach. IPEC members routinely confer "in-house" when the need arises.

### IPEC IS MARKETING

Virtually everyone in business knows that intelligent marketing and well-chosen advertising are critical to success. Virtually every professional we know hates marketing and resents the expense of advertising. IPEC relieves you of this burden.

IPEC's continuing success marketing the services of our members makes it possible for us to advertise far more extensively than you would on your own. Our painstakingly developed marketing tools – for example, our print and electronic IPEC Expert Directory – portray you as a high-caliber professional, part of an elite group.

### IPEC SUPPORTS YOU

We refine your resume.

We advertise for you.

We put you in our directory

We promote you to our clients

We do the billing and collection

### IPEC IS SYNERGY

Put simply, when you work on your own you depend on your client's satisfaction with your work to make him a repeat client – *if* his next case is in your area of expertise. When you work with IPEC, your good work may result in a case for another expert, and another expert's good work may result in a case for you.

### YOUR COMMITMENT

We require that you cooperate with us to develop your resume, so that we have a clear understanding of your abilities and so that we can clearly convey your abilities to potential clients.

We believe the key to your relationship with IPEC is that your interests and ours are the same. We don't charge you anything; we don't sell you anything. We both earn our income when we succeed in marketing your services to our clients.

*Send us your resume today!*